

Preston Rowe Paterson

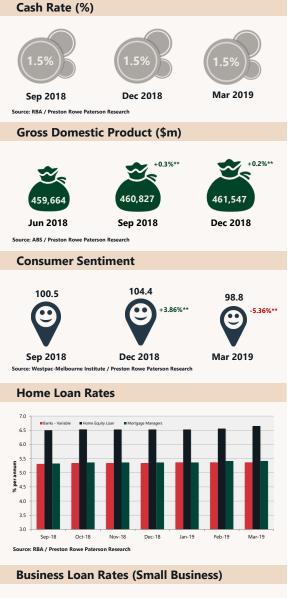
International Property Consultants and Valuers

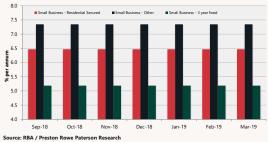
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Economic Report

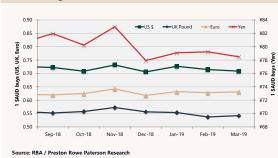
March 2019

Key Trends





Exchange Rates



Consumer Price Index

Perth CPI declined by -0.1 pp over the quarter, reflecting a yoy increment of 1.2 pp.

Consumer Price Index

Adelaide CPI rose by 0.1 pp over the quarter, reflecting a total increase of 1.5 pp over the year.



Business Sentiment

SA's business confidence index dived –6 points in the March 2019 quarter.

Business Sentiment WA's business confidence index fell by 1 point over the March 2019 quarter but remain highest nationally.

Unemployment WA's unemployment rate declined by 0.3 pp through the March 2019 quarter.

Wage Index WA's wage index increased by 0.3% over the quarter to Dec 2018, reflecting a yoy increase of 1.25%.

ND.

. 130.1

+0.3%**

~ 1



Western Australia



SA's unemployment rate remained at 5.9% over the March 2019 quarter.





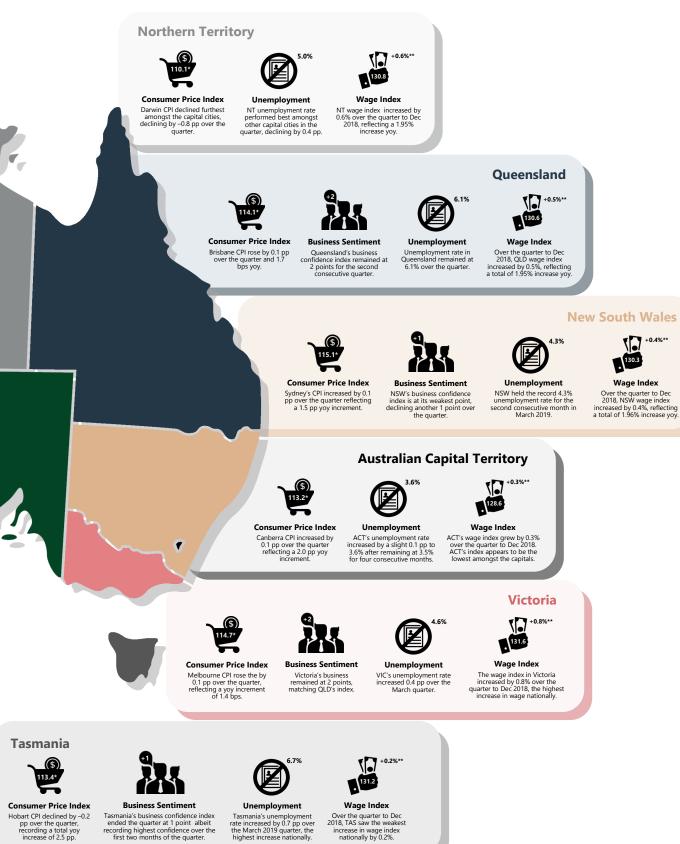


6.0%

Wage Index The Wage Index in SA rose by 0.6% over the quarter to Dec 2018, down from Sep 2018's increase of 0.9%.

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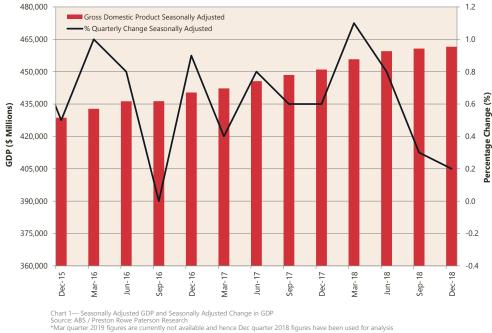


* Based on ABS CPI released 24 April 2019 ** percentage change from previous quarter # Date of Publication figures based on those available at 30 April 2019 N.B. This data is compiled using publicly available publications which are produced in arrears to the current month.

Economic Growth

Gross Domestic Product

PRP



The Australian economy grew by 0.2 per cent over the quarter to December 2018 - weaker than economists' expectations - following the 0.3 per cent increase over the September quarter and 0.9 per cent in June 2018. The weak result dragged down Australia's economic growth to a soft 2.3 per cent throughout 2018, well below the Reserve Bank of Australia's forecast of 2.8 per cent.

Government spending was the biggest contributor to the soft but positive economic growth numbers, supported by the continued infrastructure spending. Government's final consumption expenditure grew 1.8%, with large contributions from health, aged care and disability services.

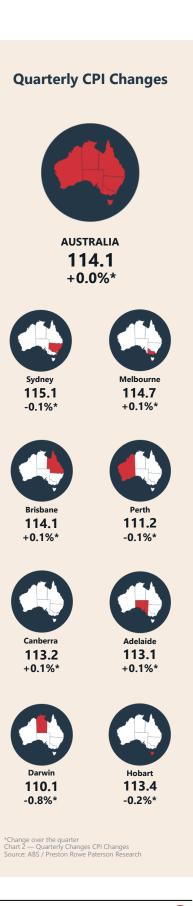
The falling property prices, lack of wage growth and weak household consumption are the likely key drivers of soft growth in the economy over the quarter. Nonetheless, it remains a puzzle as to why softer economic output and spending data clashed with widespread signs of strong employment conditions.

Consumer Price Index & Inflation

National CPI remained at 114.1 index points over the guarter to March 2019, recording inflation of 1.3 per cent over the year, the lowest inflation rate since the third guarter of 2016, down from December's 1.8 per cent year on year. The declining growth of inflation rate in the guarter was mainly due to lower fuel prices - which have since come back up.

Over the quarter, the national CPI remained stagnant at 114.1 index points, following the 0.5 per cent rise in the December quarter and missing markets consensus of 0.2 per cent. The quarterly inflation figure is the lowest in three years, as upward price pressure of several goods and services was fully offset by price falls. The largest increase seen in the quarter were of Education (+2.7%), Health (+1.9%), Pets and related products (+1.6%) and Food & non-alcoholic beverages (+1.3%). On the contrary, the most significant price declines were seen in Holiday travel and accommodation (-3.0%), Transport (-1.7%), Recreation and culture (-1.5%) and Clothing and footwear (-1.4%).

Nonetheless, the CPI of all Australian capital saw marginal movements with Melbourne, Brisbane, Adelaide and Canberra increasing by 0.1 per cent. In contrast, Sydney and Perth declined by -0.1 per cent. Further declines were also seen in Hobart and Darwin, declining by -0.2 per cent and -0.8 per cent respectively.





Business Sentiment

*The data to March 2019 shows that business confidence was on the decline due to the uncertainty surrounding the election outcome. Now that the outcome of the election on 18th May 2019 has been announced, press releases are starting to show upbeat sentiment. In our next quarterly report, we anticipate that the chart will show improvements.

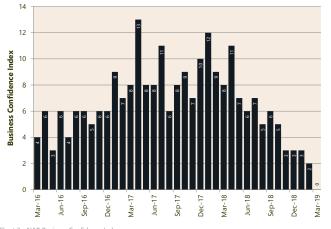


Chart 3—NAB Business Confidence Index Source: National Australia Bank / Preston Rowe Paterson Research

Consumer Sentiment

According to the Westpac-Melbourne Institute survey on consumer sentiment, the overall Consumer Sentiment Index declined to 98.8 index points in March from 103.8 index points in February. After a full year of optimists outnumbering with sentiments remaining above the 100 line, the first quarter of 2019 saw a weaker sentiment.

In January 2019, confidence was pressured by the continued slide in house prices, disappointing updates on economic growth, concerns around global trade war and political uncertainties. Consumer sentiment in February bounced back up above 100, due to RBA's shift in tone in regards to Australia's cash rates. Nonetheless, the consumer sentiment index recorded a weak end to the first quarter of the year at 98.8 as at March 2019, albeit still above the average level recorded in 2017.

The monthly business survey released by National Australia Bank (NAB) reported that business confidence index declined to +0 index points on March 2019 from December's +3 points. Confidence outcomes across industries in the quarter are mixed. While construction and wholesale saw notable declines, manufacturing saw the largest increase. The mining industry continues to record the overall highest confidence meanwhile the wholesale and property services saw the weakest level of confidence.

Across the states, the highest confidence is recorded in Western Australia at +7 index points, followed by South Australia (+1), while Victoria, Queensland and New South Wales lag at +0, -2, -3 index points respectively. The NAB business condition index fell to +4 index points from December's +9 points. Conditions remain most favourable in NSW (+7), followed by VIC and WA recording +4 index points each.

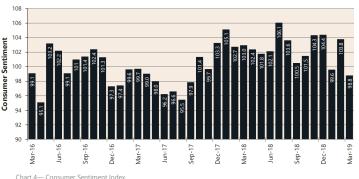


Chart 4— Consumer Sentiment Index Source: Westpac-Melbourne Institute Survey / Preston Rowe Paterson Research



Interest Rates

Cash Rate

PRP

The Reserve Bank of Australia held the cash rate at 1.5 per cent for the 32^{nd} consecutive period as of 5^{th} March 2019.

The central bank acknowledged that the GDP data released during the month for the second half of 2018 have slowed and that faltering property markets and weak wages growth remain concerns.

The main domestic uncertainty continues to be the strength of household consumption in the context of weak growth in household income and falling housing prices in some cities.

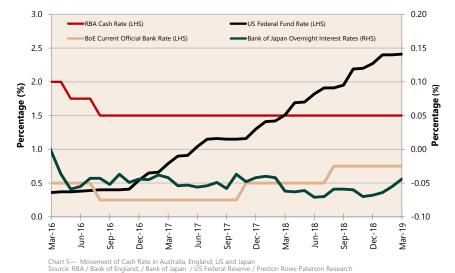
The members of the Reserve Bank of Australia believe that it is appropriate to maintain a steady cash rate while progress on wage growth and inflation unfolds.

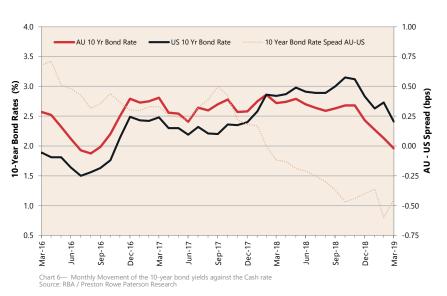
Australian 10 Year Government Bond

Through the March 2019 quarter, the AU 10 year bond rate fell further (-47bps) than the US 10 year bond rate (-42 bps). This widened the AU-US bond spread by 5 basis points to -45 basis points.

On February 2019, the AU-US spread widened by to -60 basis points from January's reading of -36 bps. The AU 10 year bond rate declined -14 bps from in February while the US 10 year bond rate increased by 10bps over the same period, resulting in the 24bps widening of the AU-US spread. The increase in the US bond rate was mainly driven by the confidence around the US economy. US's GDP report showed that the economy has expanded at a betterthan-expected rate of 2.6 per cent annual pace in the last quarter of 2018.

Nonetheless, the AU-US 10 Year bond spread retracted towards the end of the quarter, closing the quarter with a spread of -45 basis points. Both the Australian and US rates fell by 17 basis points and 32 basis points to AU 1.96 per cent and US 2.41 per cent.

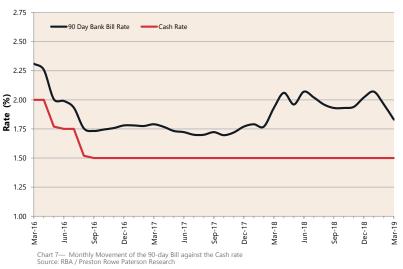






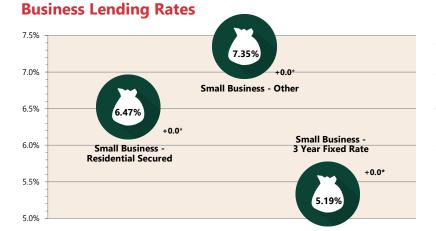
After increasing by 5 bps to 2.07 per cent in January 2019, the 90-Day Bank Bill rate gradually declined through the rest of the quarter. February 2019 saw a decline of 9 bps and March saw further declines of 13 bps to 1.83%.

On an annual basis, the Australian 90 Day Bank bill rate declined by 10 basis points, from March 2018's 1.93 per cent to 1.83 per cent as at March 2019.



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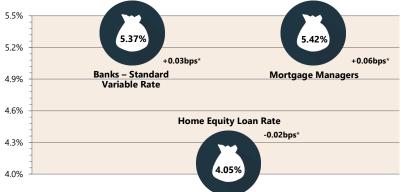
Over the March Quarter 2019, all three categories of the business loan; Residential Secured, 3 Year Fixed Small Business Loan Rate and Other Small Business Loans; remain unchanged at 6.47 per cent, 5.19 per cent and 7.35 per cent respectively.

The figure for the 3-Year Fixed Small business loan remained at 5.19 per cent since May 2018.

On the other hand, Residential Secured loans and Other Small Business tipped up by 4 bps in September 2018 and has since then remained at 6.47 and 7.35 per cent respectively.

Chart 8— Business Lending Rates Source: ABS / Preston Rowe Paterson Research *Change over the quarter

Home Lending Rates



All three categories of the housing loan rate saw an overall increase over the March 2019 quarter. The Bank Variable Rate increased by 2 bps to 5.37 per cent and the Mortgage Manager rate increased by 5 bps to 5.42 per cent. The Home Equity loan increased most over the quarter, increasing by 12 bps to 6.65 per cent.

Year on year, both the Bank Variable rate and Mortgage Managers rate increased by 14 basis points, while the Home Equity Loan rate increased by only 24 basis points.

Chart 9— Home Lending Rates Source: ABS / Preston Rowe Paterson Research *Change over the quarter



Labour Force

Unemployment

PRP

The Australian unemployment rate fell back to 5.0 per cent in March 2019 following February's 4.9 per cent and January's 5.0 per cent. The 5 per cent unemployment rate recorded for March 2019 is also equal to the lowest level of unemployment since June 2011. The economy added 25,6700 jobs over the month, most of which are full-time positions.

The labour market continues to track well, and the RBA noted that the spare capacity issue is starting to translate into increasing wages, which is welcomed by the RBA.

Over the quarter, improvements in the unemployment rate were seen in Western Australia (-0.7%) and Northern Territory (0.4%) while NSW, QLD and SA's employment rate remained at 4.3 per cent, 6.1 per cent and 5.9 per cent respectively. On the other hand, an increase in the unemployment rate was seen in the ACT (+0.2%), TAS (+0.7%) and VIC (+0.4%).

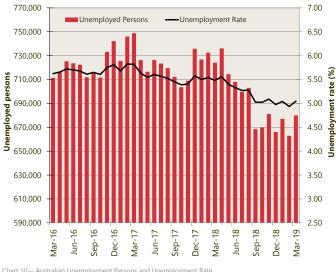


Chart 10— Australian Unemployment Persons and Unemployment Rate Source: ABS / Preston Rowe Paterson Research

Wage Price Index

Australia's Wage Price Index (WPI) increased by a seasonally adjusted 0.4 per cent in the December 2018 quarter (to 130.6 index points), down from the 1.2 per cent increase in September. Although quarterly changes recorded a decline year on year, Australia's wage price index continues to show improvement, increasing by 2.3 per cent over the year.

Despite wage growth remaining subdued, experts noted that the growth rate is increasing slow and steady. RBA governor Philip Lowe expects larger wage rises in due course as more firms are finding it difficult to find workers with necessary skills.

The latest figures showed wages increased most in healthcare and the social assistance sector but were lacking in the mining sector.

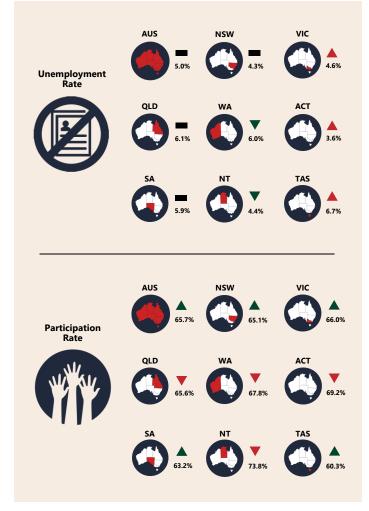
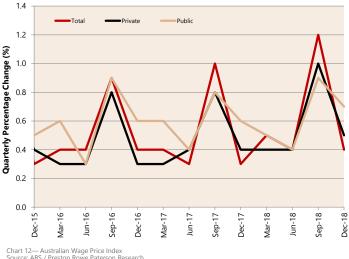


Chart 11— Unemployment Rate and Participation Rate by State Source: ABS / Preston Rowe Paterson Research *Trend figures used for NT and ACT as seasonally adjusted data for both are not publicly available Arrows indicates change over the quarter



n Research ABS / Pr

*Mar quarter 2019 figures are currently not available and hence Dec quarter 2018 figures have been used for analycic



Equity Markets

Share Price Indices

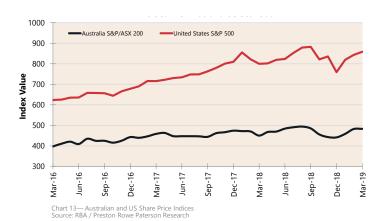
Over the three months to March 2019, the Australian S&P/ASX200 Index inclined towards the 482.0 points mark and ended the quarter at 482.9 points. the quarter figure indicated a 41.7 points increase from December 2018's 441.2 points. Over the twelve months, this figure signifies an increase of 32.9 points or 6.9%.

The United States S&P 500 Index increased more sharply than the Australian S&P/ASX200 during the quarter. The United States S&P 500 Index ended the March quarter at 858.3 points from December 2018's 759.1 points (+99.2 points) This figure reflects a 59.6 points or 7.2 per cent increase over the year.

Industrials, All Ordinaries & Property Trust Index Values

Over the March 2019 quarter all three Australian price indices, the Property Trusts Index, the All Ordinaries Index and the S&P/ASX200 Industrial Index performed well. The Property Trusts Index performed best amongst the three indices, recording a quarterly increase of 10.93 per cent and a monthly increase of 6.0 per cent, followed by the S&P/ASX200 Industrial Index, recording an increase of 10.75 per cent over the quarter to 6,281.4 index points. The S&P/ASX200 Industrial Index includes businesses predominantly amongst the manufacturing & distribution of capital goods, commercial services & supplies and transportation services field.

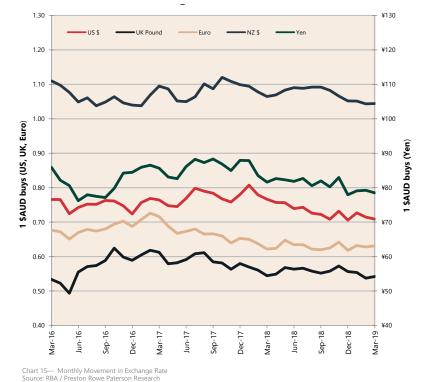
Similarly, the All Ordinaries Index increased by 9.67 per cent over the quarter to 6,261.7 index points. The strength in the overall Australian share price index was mainly driven by the near eight-year low unemployment rate and the declining price of iron ore. Additionally, the softening outlook of the US economy with the Feds downgrading its 2019 and 2020 GDP forecast and lifting its unemployment rate forecast boosts the share market confidence as well.







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Australian Exchange Rates

Over the month to March 2019, the Australian Dollar appreciated against most major currencies, including the UK Pound (+0.9%), Euro (+0.5%), and NZ Dollar (+0.1%). However, depreciation of the AUD is seen against USD (-0.8%) and the Japanese Yen (-0/9%). As at the end of March, \$AUD1.00 equated to \$USD0.7087, £0.5422, €0.6310, ¥78.49 and \$NZD1.0442.

The decline in Australian bond yields relative to other advanced economies is likely to have contributed somewhat to the modest depreciation of the Australian dollar recently. In January 2019, the AUD flash crashed to a 10 year low against the greenback, briefly touching US\$0.6715. Nonetheless, the Aussie rebounded back above US\$0.72 about a week later.

The RBA noted three factors that would likely to have contributed to the flash crash. First is the liquidation of 'carry-trade' positions, notably from highly leveraged Japanese retail investor accounts, automatically triggered following the initial appreciation of the yen. Second, these liquidations occurred at a time when market liquidity was seasonally low, that the forex market was more exposed to imbalances between the buy and sell orders. Lastly, as in previous flash events, algorithmic trading strategies may have amplified the move.





Balance of Payments

Current Account Balance

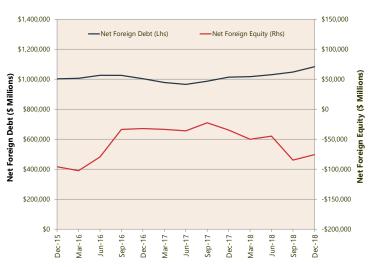
In seasonally adjusted current price terms, Australia's current account deficit fell -33.2 per cent (or \$3.582 billion) to \$7.203 billion over the three months to December 2018. The balance on goods and services surplus in the guarter was \$8.425 billion following the \$6.863 billion surplus in September 2018. Both exports and imports of goods and services increased over the guarter by +4.0 per cent (to \$3.525 billion) and +1.1 per cent (to \$869 million) respectively. Over the same period, the primary income deficit decreased by \$921 million to \$15.628 billion.



Chart 16— Current Account Balance, Seasonally Adjusted Source: ABS / Preston Rowe Paterson Research *Mar quarter 2019 figures are currently not available and hence Dec quarter 2018 figures have been used for analysis

International Investment Position

As at 31st December 2018, Australia's net International Investment Position (IIP) increased by \$36.506 billion to \$975.65 billion. Net foreign debt liability increased by \$35.412 billion (or 3.3%) to \$1,082.87 billion, whilst net foreign equity asset increased by \$1.094 billion (or -1.0%) to -\$107.22 billion.



n Debt and Net Equity Liability Chart 17 Net Forei e: ABS /

SOURCE: Abs / Presion ROWE Falleson research *Mar quarter 2019 figures are currently not available and hence Dec quarter 2018 figures have been used for analysis.





Our Research

At Preston Rowe Paterson we take pride in the extensive research we prepare for the market sectors within which we operate in. These include Commercial, Retail, Industrial, Hotel and Leisure and Residential property markets, as well as Infrastructure, Capital, Asset, Plant and Machinery markets.

We have property covered.

We have clients covered

Preston Rowe Paterson acts for a diverse range of clients with all types of property needs, covering real estate, infrastructure, asset, plant and machinery interests, these include:

Accountants, auditors & insolvency practitioners Banks, finance companies & lending institutions Commercial & residential non-bank lenders Co-operatives Developers Finance & mortgage brokers Hotel owners & operators Institutional investors Insurance brokers & companies Investment advisors Lessors & lessees Listed & private companies & corporations Listed & unlisted property trusts Local, state & federal government departments & agencies Mining companies Mortgage trusts **Overseas** clients Private investors Property syndication managers Real Estate Investment Trusts (REITS) Rural landholders Solicitors & barristers Sovereign wealth funds Stockbrokers Superannuation funds Trustee & custodial companies.

We have real estate covered

We regularly provide valuation, advisory, research, acquisition, due diligence management, asset and property management, consultancy and leasing services for all types of Real Estate, including:

Metropolitan & CBD commercial office buildings Retail shopping centres & shops Industrial, office/warehouses & factories Business parks Hotels (accommodation) & resorts Hotels (pubs), motels & caravan parks Residential developments projects Residential dwellings (houses/apartments/units) Property Management Rural properties Hospitals & aged care Special purpose properties Extractive industries & resource based enterprises Infrastructure including airports & port facilities.

We have asset, plant and machinery covered

We regularly undertake valuations of all forms of asset, plant and machinery, including:

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We have your needs covered

Our clients seek our property (real estate, infrastructure, asset, plant and machinery) services for a multitude of reasons, including:

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We have all locations covered

From our capital city and regional office locations we serve our client's needs throughout Australia. Globally, we have three offices located in New Zealand, as well as associated office networks located in the Asia-Pacific region.



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